

## REMARKS

In the Office Action, the Examiner noted that Claims 1 through 20 were pending in the Application. The Examiner rejected Claims 1 - 20. Applicants traverse the rejections below.

### I. Traversal of the Rejections over the Cited Art

The Examiner rejected Claims 1, 6, 7, 12 - 15 and 17 - 19 under 35 U.S.C. 102(c) as being anticipated by U.S. Patent No. 5,987,423 to Arnold et al (Arnold). The Examiner rejected Claims 2 - 5, 8 - 11, 16 and 20 under 35 U.S.C. 103(a) as being unpatentable over Arnold. Applicants traverse these rejections below.

#### A. The Present Invention

The present invention provides a technique, in a computer environment, for the representation of business policy and the governing of business activities using a business rules book containing a set of policy and procedural rules. The business rules book, policy set and an optional product list filter are all linked in a computing environment so that a business contract with a business partner can be managed automatically when linked to the computing environment. Using this technique, business activities are executed using the contract as a conduit. Values from parameters in the contract are automatically inserted. This ensures conformity to the terms of contract for the business activity being undertaken in response to the contract.

CA920000068US1

**B. Differences between the Claims and the Cited Art**

Claims 1, 6-7, 12-15 and 17-19 were rejected under 35 U.S.C. 102(e) as being anticipated by Arnold. Applicants traverse this rejection below.

Claim 1 recites "means for storing at least one compilation of business rules comprising a plurality of rules available to be selected for inclusion in a business contract". Relative to this subject matter, the Office Action cites Column 15, lines 34-49. This passage states that an application developer/framework user can implement business rules to control the retrieval of prices for a product and select among price alternatives....the application provided can implement business rules to control the retrieval of discounts of a product and select among discount alternatives...the application provider can define the business rules to determine which prices and discounts to use under which circumstances and to manage the prioritization between prices and discounts....the requestor class references the Sales Contract Retriever, which determines prices or discounts that apply **based on sales contracts.**" This passage discusses what the application developer does in setting up a framework for order processing, and some of the relationships between elements of the framework. The developer can implement business rules to control **retrieval** of prices. The Arnold business rules are not available for inclusion in a business contract, as per Claim 1. They control retrieval of prices. As such, the Arnold business rules do not disclose the business rules or plurality of rules recited in Claim 1. Does the Office Action mean to say that the price alternatives are the business rules or rules recited in Claim 1? Very clearly, the "business rules" discussed in Arnold are **not** included in any contract, and thus are different than the business rules and rules recited in Claim 1. The business rules of Arnold are not available for selection for inclusion in a business contract, as per Claim 1.

Claim 1 also recites "means for storing at least one policy set containing parameters corresponding to selected rules from the compilation of business rules". Relative to this subject matter, Column 15, lines 26 - 49 are cited (a significant overlap of the portion of Arnold discussed above relative to the first element of Claim 1). The new portions of this passage

**CA920000068US1**

describes a "class diagram that illustrates the characteristics of the SA Sales Price and Discount Requestor category that reviews and combines prices....[t]his category includes the Sales Price and Discount Requestor class, which has overall responsibility for determining sales prices and discounts." As discussed above, the Arnold business rules are not selected for inclusion in a business contract. Further, the Office Action does not make clear what from Arnold discloses the "policy set" recited in the second element of Claim 1. What are the parameters that correspond to the selected rules? Unless this subject matter is shown to exist in Arnold, Arnold cannot be said to anticipate Claim 1, and the rejection cannot stand.

Claim 1 also recites "means for generating links between the compilation of business rules and the policy set to generate specific rules to be embodied in the business contract". Relative to this subject matter, the Office Action cites a passage from Column 12, line 48 through Column 13, line 45. This passage discusses Figure 9, which illustrates the characteristics of the SA Product Sales Information category that contains product aspects that are unique to sales orders and "includes links to prices and discounts, customers, and units of measure." The passage also discusses two different link classes. However, these "links" are not the same as those recited in Claim 1 and do not teach, suggest or disclose "generating links", much less "generating links between a compilation of business rules and a policy set". Nor does the passage teach, suggest or disclose "generating links between a compilation of business rules and a policy set to generate specific rules to be embodied in the business contract". The cited passage does not even discuss a business contract.

Claim 1 also recites "means for interlocking the compilation of business rules, the policy set and the links." Relative to this subject matter, passages from Column 16, line 48 through column 17, line 16 and Column 22, lines 52-56 are cited. As alluded to above, Applicants are unable to find what it is in Arnold that the Office Action allegedly shows that discloses the policy set in the first place. The Arnold 'business rules' are not available for selection. And the Arnold 'links' are not generated and are not between a compilation of business rules and a policy set, as recited in Claim 1. How Arnold can possibly disclose that these elements are interlocked

CA920000068US1

is not clear. The closest the first cited passage comes is that two of the terms are used, albeit in a different connotation. The developer can implement business rules. A Retriever class references a Link class. (See Column 17, lines 7 - 11.) No interlocking occurs.

In the passage from Column 22, one object determines which mix of prices and discounts to use, if any, according to business rules. No policy set is disclosed. No links are discussed. No interlocking is taught.

Clearly, independent Claim 1 patentably distinguishes over Arnold. Apparently, Claims 7, 13 and 17 were rejected for the same rational as was Claim 1. Accordingly, it follows that these claims also distinguish over Arnold, as do the dependent claims.

Many of these other claims further distinguish over Arnold for additional reasons. For example, dependent Claim 6 recites "the business contract is locked after interlocking contract elements and the links." No subject matter from Arnold is cited against this subject matter, and Applicants are unable to find any.

Independent Claims 13 and 17 are different in scope and content than independent Claim 1. However, this subject matter was not addressed in the Office Actions at all.

Additionally, the arguments made in the Response filed January 23, 2004, are still good and have not been effectively rebutted in the current Office Action, and are repeated below. The only specific claim element discussed in the "Response to Arguments" was the locking step, but that response ignored that the locking was carried out after interlocking occurred, which was never described in Arnold.

Applicants submit that the Office Action does not make a prima facie case for anticipation, since Arnold does not teach or disclose all of the elements as claimed. In fact Arnold appears to operate in a manner opposite to that of the claimed invention. For example,

**CA920000068US1**

Arnold states at col. 15 lines 28-29 "reviews and combines prices, discounts and sales contracts to define applicable prices and discounts for an order" and lines 46-49 "Finally the requester class references the Sales Contract Retriever which determines the prices or discounts that apply based upon sales contracts". In contrast, as recited in independent Claim 1, the claimed invention **generates a business policy** by "storing in a memory of the computer at least one compilation of business rules comprising a plurality of rules available to be selected for inclusion in a business contract; storing in the memory at least one policy set containing parameters corresponding to selected rules from the compilation of business rules; generating links between the compilation of rules and the policy set to generate specific rules to be embodied in the business contract; and interlocking the compilation of business rules, the policy set and the links." The business contract created is the result of the process in the claimed invention. **The contract is not used in the claimed invention as in Arnold; in contrast it is created as a reflection of the policies of the enterprise.** Support is clearly found on page 3 first paragraph of the application. The teaching of Arnold is the use of a number of classes that provide rules and not a collecting of selected rules into a contract as in the claimed invention. Arnold therefore does not have the first element of Claim 1 and could not have anticipated its use. Further, Claim 1 provides "interlocking", which is not evident in Arnold. The cited references in Arnold are limited to situations with discounts. Support for the step of interlocking may be found in the instant applicant throughout page 4.

With regard to dependent Claims 14 and 18, the contract of the claimed invention (see page 12 last paragraph through page 13 end of first paragraph) from which the document is created is different from that of Arnold in that the rules incorporated within are not evident. In contrast to the claimed invention, Arnold has rules in multiple locations as evident in the Examiner's own cited references.

With respect to Claims 2-5, 8-11, 16 and 20 being rejected under 35 U.S.C. 103(a) as being unpatentable over Arnold, again the Office Action has not provided a prima facie case for obviousness. There is no specific motivation in the teaching of Arnold to suggest the use of a product

CA920000068US1

list filter. Arnold teaches the use of groups by discount category, such as purchase or sale. Nothing in Arnold suggests classifying products by anything other than discount. In fact, attempting to classify products in another manner might render Arnold inoperative. Suggesting Arnold be modified in accordance with the claimed invention may cause the grouping of Arnold to break, as the claimed product list filtering does not necessarily adhere to the discount grouping technique of Arnold. The grouping technique of Arnold is evident in the cited references made by the Examiner. Product list filters (PLF) are described in the instant application at page 11, second paragraph onward. Arnold does not teach subsetting of a product list and teaches away from that notion by focusing on support for total product grouping by discount type only.

With regard to Claims 4-5 and 10-11, the business contract of the claimed invention has business rules, policy set which includes the product list filters differentiating it from the contract of Arnold.

It is not clear from reading Arnold that the contract has dynamic elements which can be altered without changing the contract. In Arnold, the changes to elements such as discount appear to be unrelated to those in the contract itself. The contract of Arnold appears to be a static document used in conjunction with information provided by other classes, as illustrated in Col. 15, lines 46-49.

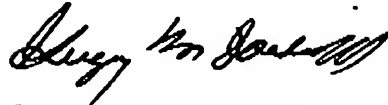
Accordingly, Applicants further submit that the pending claims distinguish over Arnold.

### III. Summary

Applicants have presented technical explanations and arguments fully supporting their position that the pending claims contain subject matter which is not taught, suggested or disclosed by Arnold. Accordingly, Applicants submit that the present Application is in a condition for Allowance. Reconsideration of the claims and a Notice of Allowance are earnestly solicited.

CA920000068US1

Respectfully submitted,



Gregory M. Doudnikoff  
Attorney for Applicant  
Reg. No. 32,847

GMD/ssc

Docket No: CA920000068US1

PHONE: 919-254-1288 FAX: 919-254-4330

CA920000068US1

12